

THE COULTER TRANSLATIONAL PROGRAM & FUND

EMORY UNIVERSITY & GEORGIA INSTITUTE OF TECHNOLOGY:
WALLACE H COULTER DEPARTMENT OF BIOMEDICAL ENGINEERING

VALIDATED BEST PRACTICES FOR SUCCESSFUL TRANSLATION

The Coulter Translational Fund is a validated model for the successful commercialization of university-based technologies that impact patient care by license to industry or the launch of an investor-ready start-up. Through our intensive program, we consistently bridge academic technologies into the commercial realm.



VC -structured application process

- Investor-lead selection committee
- Diligence reports generated by experts before project selection
- Determination of investor-relevant milestones for funding



Industry practices and standards drive development

- Active project management
- Business leadership alongside technical and clinical expertise



Program functions as a bridge, not a pier

- Coulter Team executes whatever is required to support license or professional funding
- All funding and resources are philanthropic, no equity or IP obligations

TRACK RECORD OF SUCCESS ACROSS 10 YEARS AND 13 UNIVERSITIES

The Coulter Program has demonstrated its ability to successfully translate technologies across top universities to demonstrate a roughly **10X ROI** for funding dollars to follow-on-investment. Coulter technologies are also **3x** more likely to receive funding as compared to the national average. Perhaps most importantly, our portfolio boasts over 35 technologies currently on the market.

National Coulter Program Statistics*

Total Awards	~\$250 M
Follow-On-Funding	~\$2.2 B
Start-Ups	155
# VC/Angels Deal	104
Through FDA or on Market	35
License to Industry	47

LET'S TALK

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